**1. 杰克控股集团有限公司**

**Jack Holding Group**

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| 姓名:阮福德 职务: 董事长  Name : Ruan FuDe Title : President | **联系电话 Tel：**13906599701  **邮箱 E-mail：**ruanfude@163.com |
| **单位简介及对德合作情况**  **Company profile** | **投资意向合作**  **Investment Cooperation Intention** |
| 杰克控股集团有限公司是一家致力于工业缝纫机、自动裁床、节能伺服电机、磨床四大产品研发制造的跨国民营企业，是全国缝制机械和机床行业骨干企业，中国缝制机械协会、中国机床行业协会理事单位。其中，缝纫机产业已连续8年全国行业出口第一，连续6年全球销量第一，连续3年位居全国缝制设备行业综合实力第一。  截止2015年，集团拥有员工4000余名，总资产20多亿元，7个全资及控股子公司（其中三家为国家级高新技术企业）；拥有国家级技术中心和省级博士后科研工作站，在德国、杭州、西安、台州建有4个研发中心，已累计获得专利授权500多项，具备了智能传感、先进控制、故障诊断、人机互动、无线通讯在缝纫机械中的研发应用能力。  2009年，集团在德国成功收购了在世界自动裁床行业中享有“奔驰”之美誉的Bullmer（奔马）和另一家拥有顶级自动裁床技术的Topcut（拓卡）两家企业，并新成立了Topcut-bullmer（拓卡奔马）公司。这是中国缝制设备制造行业中的民营企业首次海外收购告捷。  2015年，Topcut-bullmer实现销售收入2.65亿元，创历史最好成绩，杰克中德营销网络协同发挥效能，品牌效应显著，中方国产化进程加快，技术引进及消化吸收能力明显提升，供应链体系协同互补，降本成效显著，“德国技术中国制造”的优势进一步扩大。  Jack Holding Group Co., Ltd. is a multinational private enterprises, which commits itself to the development of industrial sewing machines, auto cutting bed, energy-saving servo motor and grinding machine. It is the key enterprises of China Sewing Machine and machine tool industry. It is also the China Sewing Machinery Association and China Machine Tool Industry Association. Among, the sewing machine industry has been being the first in the country's export industry for eight consecutive years，gaining the first record of global sales in six consecutive years and ranking first overall strength of the sewing machine industry in three consecutive years.  As of 2015, Group has more than 4000 employees, total assets of 20 billion yuan and seven wholly owned and holding subsidiaries (three of theseare the national high-tech enterprises);It is with state-level technology center and provincial post-doctoral research station. It also has four research and development center in German, Hanfzhou, Xian and T aizhou. The group has the development and applicationcapability of smart sensor, advanced control, fault diagnostics, human-computer interaction and wireless communication.  In 2009, the group acquired two enterprises successfully in German, Bullmer, which enjoyed the reputation of "Mercedes Benz" in the world's automatic cutting industry and Topcut, which owns the premium automatic cutting technology. And it set up the Topcut-bullmer company. This is the first successful acquisitions of private enterprises in Chinese sewing machinery manufacturing industry.  In 2015, Topcut-bullmer sales revenue of 265 million yuan which was the best record in history. China and German synergies played a significant performance in Jack. Chineselocalization process was speeding up and technology introduction and digestion and absorption capacity improved significantly. Supply chain system was collaborative complementary and cost droppedremarkably. The advantage of “German technology and made in China”was of further expansion. | 1、考察杰克跨国并购后现今企业经营管理现状  2、了解目标国裁床产业、服装产业的最新发展与投资环境  3、了解目标国工业4.0进展情况及智能制造、机器人产业的发展现状与投资环境  4、播放杰克中德产业合作成果的企业介绍片  1、Inspect current situation of operating management after overseas mergers and acquisitions.  2、Learn about the latest development and investment environment of cutting industry and the garment industry in the target country .  3、Learn about the industry 4.0 process of target country and the development situation and investment environment concerning to the intelligent manufacture、robot industry  4、By the video to introduce the achievements of China-Germany industrial cooperation |

**2. 浙江银轮机械股份有限公司**

**Zhejiang Yinlun Machinery Co., Ltd**

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| 姓名: 陈不非 职务: 副董事长  Name : Chen Bufei Title : Vice Chairman | **联系电话：13967602088**  **邮箱：chen\_bufei@yinlun.cn** |
| **单位简介及对德合作情况**  **Company profile** | **投资合作意向和对接要求**  **Investment Cooperation Intention** |
| 浙江银轮机械股份有限公司是一家专业设计、制造和销售汽车热交换器产品为主的民营股份制企业，是中国行业内首家民营上司公司，是中国汽车热交换行业龙头企业。年产各类热交换器1500多万只。  多年来，公司围绕“节能、减排、智能、安全”四条产品发展主线，形成了“发动机冷却产品、车用冷却模块、车用尾气后处理板块、工业用冷却产品”等四大板块，同时大力发展铝压铸件、DPF和发动机余热回收ORC等。  产品广泛应用于汽车、火车机车、发动机、工程机械、农用机械、发电机组、风力发电、压缩机、船舶及工业车辆等换热领域，出口到北美、欧洲、澳大利亚、日本、东南亚、中东等国家和地区，是福特、通用、卡特彼勒、康明斯、玉柴的战略供应商；是东风汽车、一汽、潍柴、中国重汽、北汽集团、上汽集团等国内外客户的核心供应商。  公司2015年销售收入超过27亿人民币。其中出口超过1.5亿美元。  Yinlun is the best-known heat exchanger design and manufacturing company in China.It is also the first heat exchanger manufacture being public traded in Stock Market.Currently,Yinlun’s annual production capacity has reached 15 million units.  Over a long period,Yinlun product strategy has tightly focused on the core of energy-conservative,emission-reduction,intelligence and safety.Today, Yinlun has successfully built  Four strong platforms:Engine Cooler Module,Automotive Cooling Module,After-treatment module and Industrial Cooling Module.Meanwhile,its business of Al casting,DPF and ORC also achieved significantly growth.  Up to now,Yinlun products have wide applications on automotive, locomotive, engine, off-road, agriculture, gen-set,wind-turbine,compressor,marine and industrial carriages.Its product and service received positive feedbacks from North America,European,Australian,Japanese,South-East Asia and Middle East customers.With tireless effort and constant improvement,Yinlun has become strategical supplier of Ford,GM,Catpillior,Cummins and Yuchai.Also achieved core supplier status from Dongfeng,FAW, Weichai,China Heavy Truck, Beiqi,Shangqi.  In 2015,Yinlun has achieved record total sales of 2.7 billion RMB,including $150million global sales. | 1. 乘用车空调系统项目的收购与合资   The cooperation & acquisition of Air conditioner System for Automotive  2.轨道交通换热系统项目的收购与合资  The cooperation & acquisition Heat exchange system for Rail Transit |
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**3. 骆氏集团**

**Luoshi Group**

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| 姓名: 骆联盟 职务: 董事长  Name : Luo lianmeng Title : | **联系电话：**  **邮箱：** |
| **单位简介及对德合作情况**  **Company profile** | **投资合作意向和对接要求**  **Investment Cooperation Intention** |
| The headquarter of LS locate in Taizhou of Zhejiang, Buildling business and technical center in Shanghai, with turnover of 80M $ in 2015.  The main cucsotmers of LS are 8 auto maker groups, such as FAW, DFG, SAIC, BAIC MOTOR, GAC, Changan Ford, JAC, Chery, GeelyVolvo, including their sub-jointventure or individual ownership companies. Meanwhile, LS supply different kind of parts to Chinese local AM and international marketing. The main products such as engine mounting, the chassis bushing, strut mounting, exhausthanger and so on, which was used for Mercedes Benz, Audi, Volkswagen, GM, Ford, Volvo, Chevrolet, Mazda, Toyota, Fiat, Honda, Hyundai and other models.  Luo’s quality standard isexecuted with the TS16949 quality management system requirements strictly and Luoshi has MTS 6 axial electro-hydraulic servo system,MTS biaxial high frequency dynamic test system, etc. There are more than 80 researching and developing people in NVH Center. At the same time, Luoshi is cooperated with Jilin University, Fudan University and other famous colleges now.  骆氏总部地处中国浙江省台州市，在中国上海设有商贸及技术交流基地。骆氏2015年销售额在8000多万美元。骆氏主要为中国8大汽车集团公司------一汽，二汽，上汽，北汽，广汽，长安福特，江淮，奇瑞，吉利沃尔沃等及其下属合资、独资公司提供OEM配套供应商，同时也为国内外售后市场提供种类繁多的产品，主要产品以发动机悬置件，底盘衬套，隔震块，排气管吊环等为主，现配套包括奔驰、奥迪、大众、通用、福特、沃尔沃、雪佛莱、马自达，丰田、菲亚特、本田、现代等车型。  骆氏的质量严格按照TS 16949质理管理体系要求执行，拥有MTS 6轴向电液伺服运动平台，MTS双轴高频动态试验系统等高精检测设备，现有工程研发人员80余人，与吉林大学，复旦大学等各大院校有校企合作关系。 | Chinese auto sales value are No. 1 in all over the world, more than 25M new car in each year, with 8-10% invearing rate yearly. However, Chinese car ownership only is 1.5 million units and there are 1.3 billion people waiting for the car demands in the market space and after-sales maintenance has nearly 7 billion RMB in the market volume each year. The above information is only show the domestic market.It is believe that the international market has bigger space and need more Chinese enterprises to participate in and be satisfied for the market demand.  We are looking for the business cooperator and partner for promoting common development who are intention to develop Chinese Auto industry market especially in the Auto parts market. Luoshi has excellent customer resources such as the mentioned 8 Automobile Group and Luoshi is located in Shanghai the world-class metropolis with convenient manufacturing and logistics distribution center, big colleges and universities scientific researching project resources, plant and workshop, local government policy etc. We are warmly welcome and provide the advantages for the partners who have willingness to join and developing of Chinese automobile industry market together.  目前中国是世界汽车销量第一的国家，中国汽车市场每年有2500万台新车进入市场，并以每年8-10%的速度在增加，约有2.8亿人有驾照。现中国的汽车保有量仅有1.5亿台，市场空间还有1.3亿人在等购车的需求，售后维修每年有近6-7亿元的市场体量。以上仅为国内部分，国际市场空间更大，更需要中国企业参与其中满足市场需求。我们寻找有意向开拓中国汽车行业市场，尤其是汽车配件类市场的企业合作，共同开发。骆氏拥有8大汽车集国这一优良的客户资源，地处上海世界级大都市这样便捷的制造和物流配送中心，各大院校的科研项目资源，有土地及厂房，地方性政府政策，我们可以提供这些方面的优势同有意愿兴趣合作方共同开拓中国的汽车行业市场。 |

**4. 新界泵业集团股份有限公司**

**SHIMGE PUMP INDUSTRY GROUP CO.,LTD**

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| 姓名: 张咏庆 职务: 战略顾问  Name : Yongqing Zhang Title : Strategic Advisor | **联系电话：0086-18501695800**  **邮箱:**william.yq.zhang@hotmail.com |
| **单位简介及对德合作情况**  **Company profile** | **投资合作意向和对接要求**  **Investment Cooperation Intention** |
| 新界泵业，中国水泵行业领军品牌，中国水泵上市公司（股票代码002532），创建于1984年，总部位于中国水泵之乡――浙江温岭大溪，是一家专业生产经营各类泵及控制设备的股份制企业。  公司下设潜水泵、陆上泵、井泵、屏蔽泵、不锈钢泵5大事业部，在全国拥有6大生产基地，10家控股子公司，产品远销全球100多个国家和地区。  公司通过ISO9001、ISO14001、OHSAS18001认证，并按照GB/T 19580实施卓越绩效管理，与江苏大学、中国农业大学、浙江大学、等国内专业院校和科研机构进行技术合作.新界产品已通过CE、GS、UL等多项国际认证；赢得了顾客的广泛青睐，为产品走向世界提供专业和强大的基础。  Founded in 1984 and Headquartered in Zhejiang Wenling Daxi city, SHIMGE, a pioneer and leader in the Chinese water pump industry, is a publicly listed company with stock code 002532. SHIMGE is specialized in producing a broad range of pumps and relative control equipment.  SHIMGE now possesses 6 production bases, 10 subsidiaries and 5 divisions, including submersible pump, surface pumps, deep well pumps, circulation pumps, stainless steel pumps. SHIMGE pumpsare sold to more than 100 countries and regions around the world.  As a water treatment system solution provider, SHIMGE operates in strict conformance with the ISO14001\OHSAS18001 Management System. maintains long-term, cooperation with scientific research institutes such as the Zhejiang University, China Agricultural University, and the JiangsuUniversity.  SHIMGE products have passed the certification of internationally recognized standards such as CE, GS, and UL. Through sincereconducts, we have garnered the trust and approval of global customers and this brings SHIMGE pumpsto the world market. | 1.水泵制造及研发 Water pumps manufacturing and R&D  2.水处理设备 Water treatment equipments |

**5. 浙江金龙电机股份有限公司**

**Zhejiang Jinlong Electrical Machinery Stock Co., Ltd.**

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| 姓名: 叶锦武 职务: 董事长  Name : Ye Jinwu Title : President | **联系电话 Tel：**18857688888  **邮箱 E-mail：** |
| **单位简介及对德合作情况**  **Company profile** | **投资意向合作**  **Investment Cooperation Intention** |
| 浙江金龙电机股份有限公司，是一家集电机科研、开发、制造、再制造、和提供电机低碳节能系统解决方案的专业企业，是中国中小型电机行业协会副理事长单位，浙江省及上海市电机行业协会副会长单位，是全国旋转电机标委会委员单位和国际IEC标准专家组成员单位。  公司具有雄厚的科技研发团队，全国行业内最先进的自动化数控生产设备，国际一流的型式试验中心，完善的现代化管理系统，产品按国际IEC及其它各国标准生产，产品达到国际国内产品的先进水平。通过ISO9001国际质量标准体系和美国BQR认证，ISO14001环境管理体系认证和清洁生产认证，GB/T28001职业健康安全管理体系认证，并通过中国CCC认证和CQC认证及中国节能产品认证，美国能源部的高效和超高效CC认证、加拿大的CSA超高效认证，欧共体CE，美国UL和加拿大CSA等安全认证，取得国家电机产品质量生产许可证，获得国家防爆电机生产许可证和欧洲、澳大利亚等国的防爆电机认证，和中国船级社的CCS,德国GL和法国BV等的船用电机认证。公司的锦龙牌电机荣获“中国名牌"产品和国家“出口免验”产品的称号，荣获国家级重合同守信用企业，公司被认定为国家级高新技术企业，电机产品列入国家节能产品政府采购企业，高效节能电机列入国家火炬计划项目,并入围由国家发展改革委，国家财政部第一批发布的节能产品“惠民工程”高效电机推广目录和第五、六批节能产品惠民工程和高效电机推广目录。  公司生产的各类电机产品出口到德国、意大利、英国等欧洲各国及澳洲、土耳其、美国、加拿大、俄罗斯、南美、亚洲等80多个国家和地区。在国内广泛应用于空压机、水泵、风机、机械、减速机等主机行业。在国内外市场享有较高的知名度和信誉度，连续几年出口量和出口额位居同行首位，是中国电机出口的领军企业。  JLEM, an expertise in motor technology research, development, manufacture, remanufacture, and energy solution, is vice president unit of China small & medium sized motor industry association, vice chairman unit of small & medium sized motor industry association of Zhejiang and Shanghai, and is a member of China rotating motor industry standard committee and a member of IEC standard working group.  With a powerful scientific and technical force, the most advanced production facilities in China motor industry, world-class testing conditions and consummate modernized management system, our company manufactures all the products in conformity with the IEC standards and all other standards of various countries, and the products have reached the advanced level of the same products in the world. It has obtained the ISO9001 international quality conformity, the USA BQR attestation, ISO14001 environment management system & clean production certification, GB/T28001-2001 occupational health and safety management system certificate, China CCC & CQC authentication and China Energy Conservation Product Certification (CECP), compliance certification number of department of energy US for NEMA EPACT and NEMA Premium, CSA energy mark for NEMA Premium, TUV & CE conformity for EU countries and UL approval from US and CSA approval from Canada, and the China quality license of motor production and explosion proof motor production, ATEX and IECEX approval for ex motors, CCS, GL and BV approval for marine motors. The JLEM branded motor has been granted the honor of "China Top Brand", and has been certified for the exemption from export inspection, and has been recognized as China National Credit Unit. Our company has been approved as a National hi-tech enterprise and listed as one of government purchase enterprise of energy saving products. Our high-efficiency motors have been listed in China Torch Plan and is on the first list of high efficiency motor of “Energy Saving Products Project that Benefiting People” issued by China National Development and Reform Commission, Ministry of Finance.  Our various motors have been exported to over 80 countries and regions, such as Australia, Turkey, America, Canada, Russia, South America, European countries including Germany, Italy, UK and so on, widely used in the industries like compressor, pump, ventilator and reducer, enjoying high reputation at home and abroad. We are the leading export-oriented motor factory in China, with top export volume for the last consecutive years. |  |

**6. 中新产业集团有限公司**

**Chunghsin industrial Group Co., Ltd.**

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| 姓名: 陈德松 职务: 董事长  Name : Chen Desong Title : President | **联系电话 Tel：**15967699999  **邮箱 E-mail：** |
| **单位简介及对德合作情况**  **Company profile** | **投资意向合作**  **Investment Cooperation Intention** |
| 中新产业集团有限公司是中国大型企业集团，1998年创立于中国浙江。18年的建设发展成就了中新产业全球华商企业500强、中国企业500强、中国民营企业100强和中国综合服务业企业排名第一的光辉荣誉。如今，集团下辖的中新科技集团、中新国贸集团、中新国际建设集团、中新国投公司等4个二级产业集团和18家子公司，分别承担着智能电子产品研发与制造、国际供应链管理、商业开发、投融资管理等产业发展任务。  其中，中新科技集团股份有限公司是中国上交所主板上市公司（股票代码：603996），也是中国高新技术企业、高科技企业和科技复兴十佳企业。主要产业为智能电子产品的研发与制造，包括智能电视、平板电脑、笔记本电脑和智能手机等。产品总量的70%以上出口至境外，2015年出口量位居中国行业企业第三位。  Chunghsin industrial Group Co., Ltd. is a large enterprise group in China, was founded in 1998 in Zhejiang, China. After the 18 years of construction and development we achived the Global top 500 Chinese enterprises, China's top 500 enterprises, 100 Chinese private enterprises and China's top ranked first comprehensive service industry glory honor. Today, the group under the jurisdiction of the Chunghsin technology group, Chunghsin international Trading group, Chunghsin international construction group, Chunghsin investment company and 18 subsidiaries company are respectively taking the intelligent electronic product development and manufacturing, international supply chain management, business development, investment management and other industry development tasks.  In addition, the Chunghsin Technology Group Co., Ltd. is China on the main board of the Stock Exchange listed company (Stock Code: 603996. And it is also the China high & new tech enterprises, high-tech enterprises and technological Renaissance top 10 enterprises. Our major industries are the development and manufacture of intelligent electronic products, including smart TVs, tablet PCs, notebook computers and smart phones, etc.. Products more than 70% of the total exports to the oversea markets, in 2015 the volume of exports ranked to third in the Chinese industry enterprises. |  |